

Now Hiring: Internet Website and Marketing Consultants

nvision Solutions Inc., a Toronto based Website design, development and marketing company, is looking for motivated individuals with sales experience who want to become Internet Consultants. We are a full service internet website design, development and marketing service with a large range of products that are in huge demand.

If you want to become a part of one of the fastest growing industries - and a highly progressive service company, this may be the right opportunity for you. You can choose to work independently from your own office while generating and pursuing leads for new business marketing websites and the sale of marketing services to others. nvision pays above industry standard commissions. We do this because we expect our agents to take an active role in the communications and management of their client projects. We teach our agents to become Internet Consultants. You will be taught how to find and qualify leads.

If you feel there may be a fit here for your career - make the move now and contact us...

Your responsibilities will include;

- Sourcing new business via telephone and cold calling, in a pro-active manner
- Identifying and soliciting potential clients via telephone calls and walk-ins
- Building and developing a rapport with clients on a daily basis
- Assessing clients' needs and available resources, then recommending the appropriate goods or services
- Establishing an appropriate position in the sales cycle based on past conversations with the clients
- Quotes and proposals as part of a sales presentation to illustrate the features, advantages, and benefits of the product or service
- Closing deals in a professional manner

Skills/Qualifications:

- Ability to work autonomously and in a team environment
- Excellent communication, presentation and organizational skills
- Hard working and customer service oriented
- Excellent telephone skills and manners
- Ability to sell and negotiate
- Ability to multi-task
- Good product knowledge

Bonus Skills/Qualifications:

- Interest in the Internet and Website design or development
- Some previous experience with design, development or the sale of websites or other high tech services